



Village of Carmacks  
P.O. Box 113  
Carmacks, YT Y0B 1C0

## Special Meeting Agenda

Special Meeting of the Council of the Village of Carmacks, Yukon to be held at the Council Chambers or via Zoom at 6:00 pm on Wednesday, April 12<sup>th</sup>, 2023

### 1. CALL TO ORDER

### 2. AGENDA

- 2.1 Grant Match Deck – Government Funding Strategists
- 2.2 284-23 Annual Operations Budget By-Law
- 2.3 285-23 Rates of Taxation 2023 By-Law
- 2.4 286-23 Capital Expenditure Program By-Law

(motion to adopt)

### 3. ACTION ITEMS

### 4. ADJOURNMENT

(motion to adjourn)

*Zoom Meeting Access*

Telephone: (867) 863-6271  
Fax: (867)863-6606  
Email: [info@carmacks.ca](mailto:info@carmacks.ca)



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Carmacks, YT Y0B 1C0

*Meeting ID: 719 907 0780  
Passcode: 643780  
Call In: +1 253 215 8782*

*To join through the computer, use this link:*

*<https://us02web.zoom.us/j/7199070780?pwd=NTIUOWRwZnFuNEc5ZzBKWVJuWFkrUT09>*

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# GrantMatch

Government Funding Strategists

Client Discovery  
Package

Presented By  
Michele Trempe





Michele Trempe,  
Senior Director of  
Business Development

# Michele Trempe

Michele is a high-energy, passionate team player with a wealth of experience. She previously worked in Sales Tax Recovery and has over 20 years of business experience in sales and leadership.

She holds an Honours Business Administration Diploma from Southern Alberta Institute of Technology, and a Bachelor of Arts degree in Psychology from York University.

# Government Grants & Incentives for Canadian Municipalities

PART 1 GrantMatch Introduction

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PART 2 Proactive Funding Strategy

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PART 3 The GrantMatch Platform

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PART 4 Client Success

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PART 5 Success Fee Model

# Government Funding Strategists

GrantMatch is the industry leader in securing government funding for Municipalities across Canada.

- 25+ Years of Experience
- \$1+ Billion in Tax, Grants & Incentives Recovered
- Powered by BigData, Machine Learning, and AI
- Delivered by real people!





# Funding Experts. Friendly Faces.

Our **Mission** is to resolve global challenges by connecting clients to funding.

Our **Goal** is to educate, advise, and assist forward thinking organizations in reaching their funding potential and prospering as a result.

Our **Innovation** simplifies the grant process for clients. The GrantMatch™ platform drives the Software-enabled Service provided.

# Proactive Funding Strategy

We understand the complexities of municipal grants.

Numerous programs are offered at fluctuating intake intervals to help fund community projects, infrastructure, and programming.

We cut through the confusion, uncovering specific financial resources so communities can focus on growth and taking their operations to the next level.





# A Proven Process

Municipalities look to GrantMatch to ensure that they are utilizing all of the funding program support available in their space.



## RESEARCH

GrantMatch inputs core municipal data into our proprietary software to generate a curated list of available funding programs.



## IDENTIFY

GrantMatch utilizes municipal expenditure documents to develop an all-encompassing grant strategy.



## SECURE

GrantMatch will execute the application(s) on behalf of the community, who reviews all materials prior to submission.

# The GrantMatch™ Platform

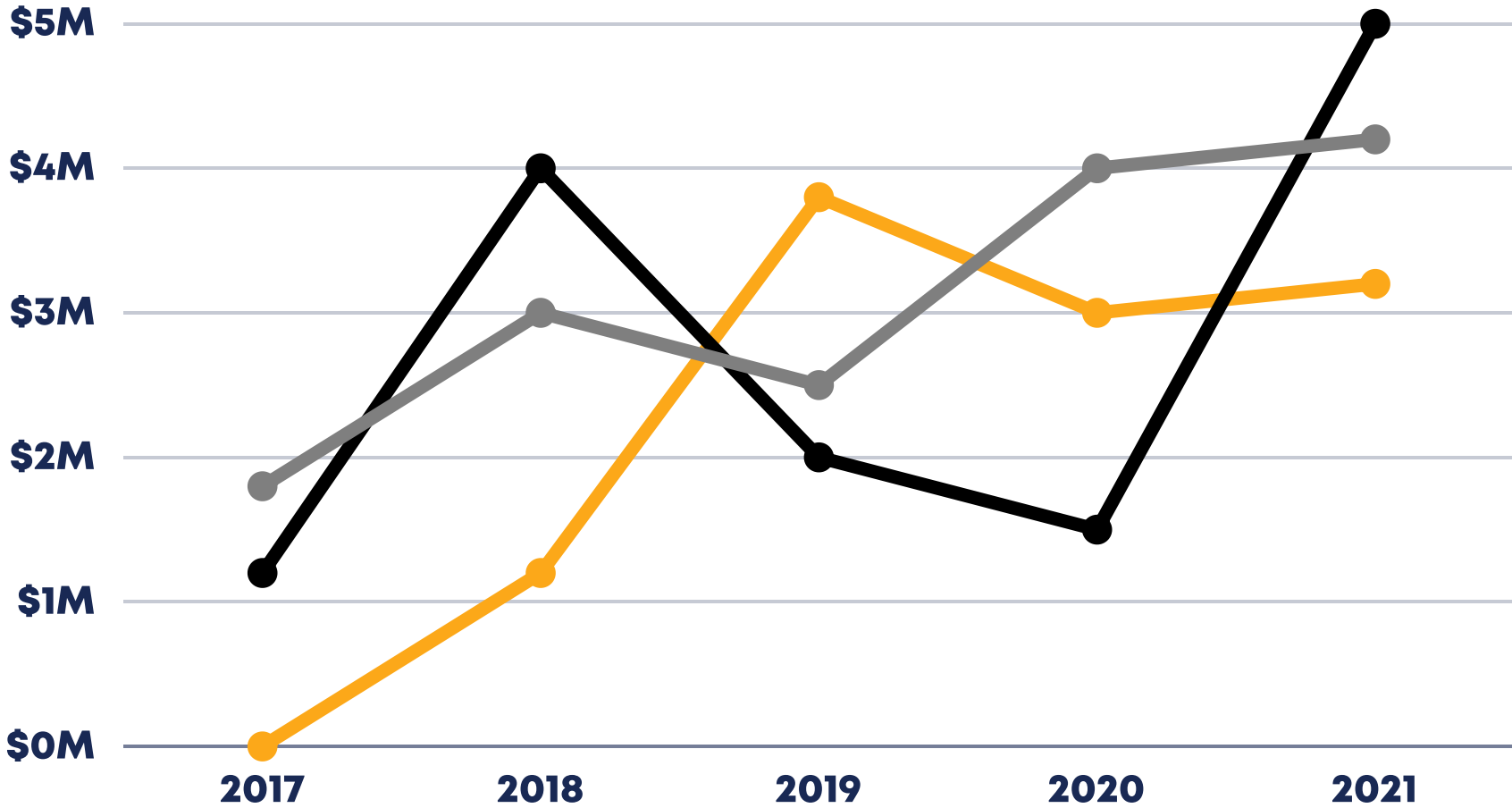


**380k**

Companies & Organizations

**\$3.3t**

In Government Funding



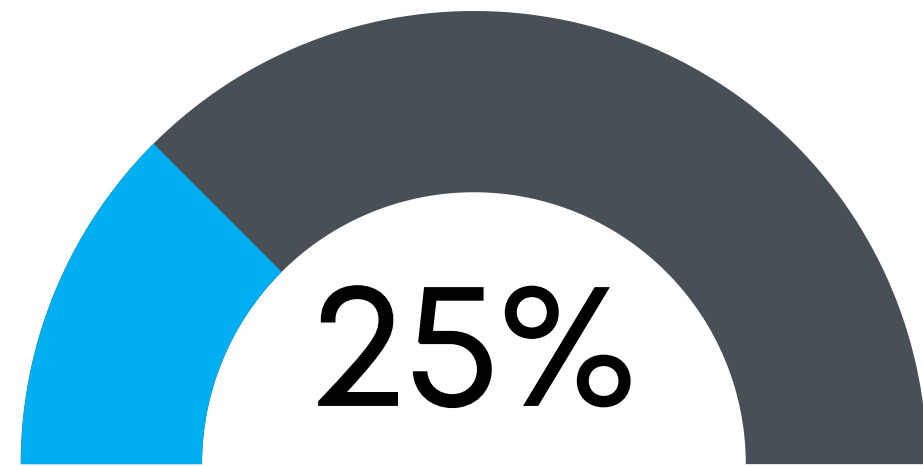
**1.14m**

Historical Grant Approval Records

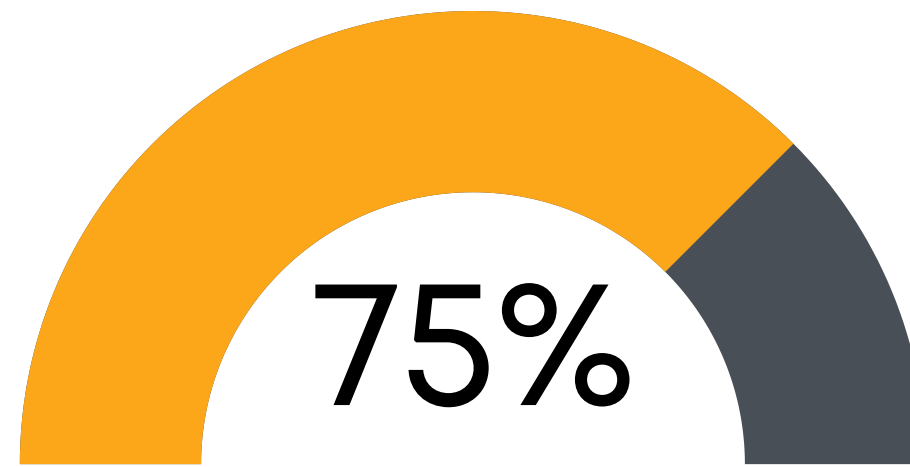
**4600+**

Funding Programs

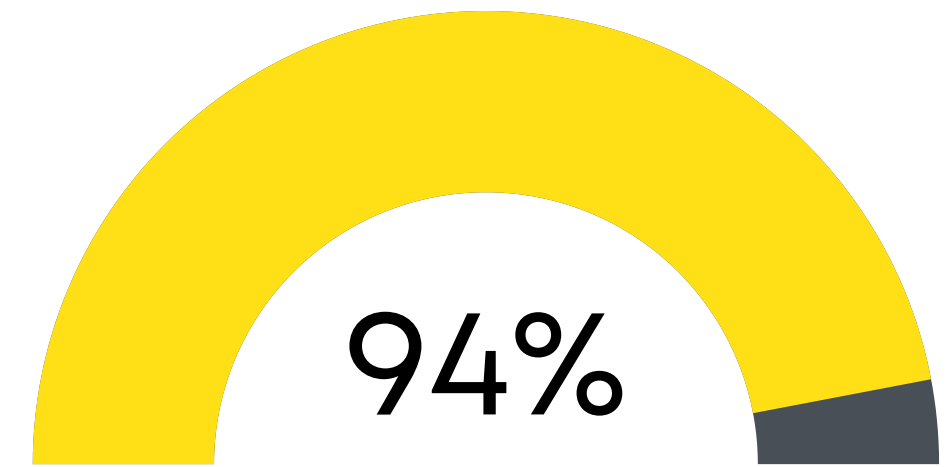
# GrantMatch Offers Municipalities the Greatest Probability of Funding Success



Industry Average  
Application Success  
Rate



Triple Your Probability  
With Our Sprint Funding  
Approach



Our Strategic Funding  
Approach Achieves the  
Highest Success Rate



# Success Story

## City of Kawartha Lakes

For nearly a decade, the GrantMatch team has served the City of Kawartha Lakes as their government funding strategists, leading to many funding approvals.

GrantMatch assisted in eliminating the friction the city had experienced in the process of identifying, qualifying for, and securing municipal grant funding to support community-building initiatives.



**Proactive Funding Strategy - the 'Our Kawartha Lakes' plan integrates economic, environmental, and social factors.**



**\$5,000,000**

- Funding Approval: a \$5,000,000 loan secured through the **Green Municipal Fund** for the carbon neutral affordable housing project



**\$750,000**

- Funding Approval: \$750,000 from the **Low Carbon Innovation Fund** for the carbon-neutral affordable housing project



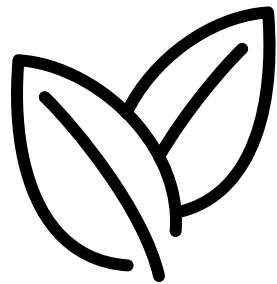
**\$245,000**

- Funding Approval: \$245,500 secured through the **Rural Economic Development Fund** for community downtown revitalization project

# A Sample of GrantMatch Municipal Clients

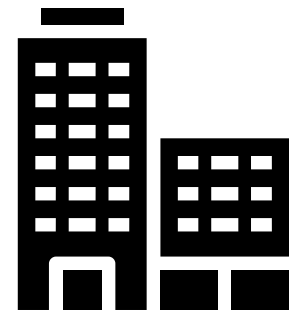


# Municipal Funding Themes for 2021



## ENVIRONMENTAL

Harness government programming to make your community greener.



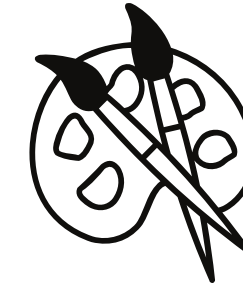
## INFRASTRUCTURE

Improve your community's infrastructure and attract funding to support your projects.



## RURAL COMMUNITIES

Uncover specific funding programming designed to support small communities with big goals.



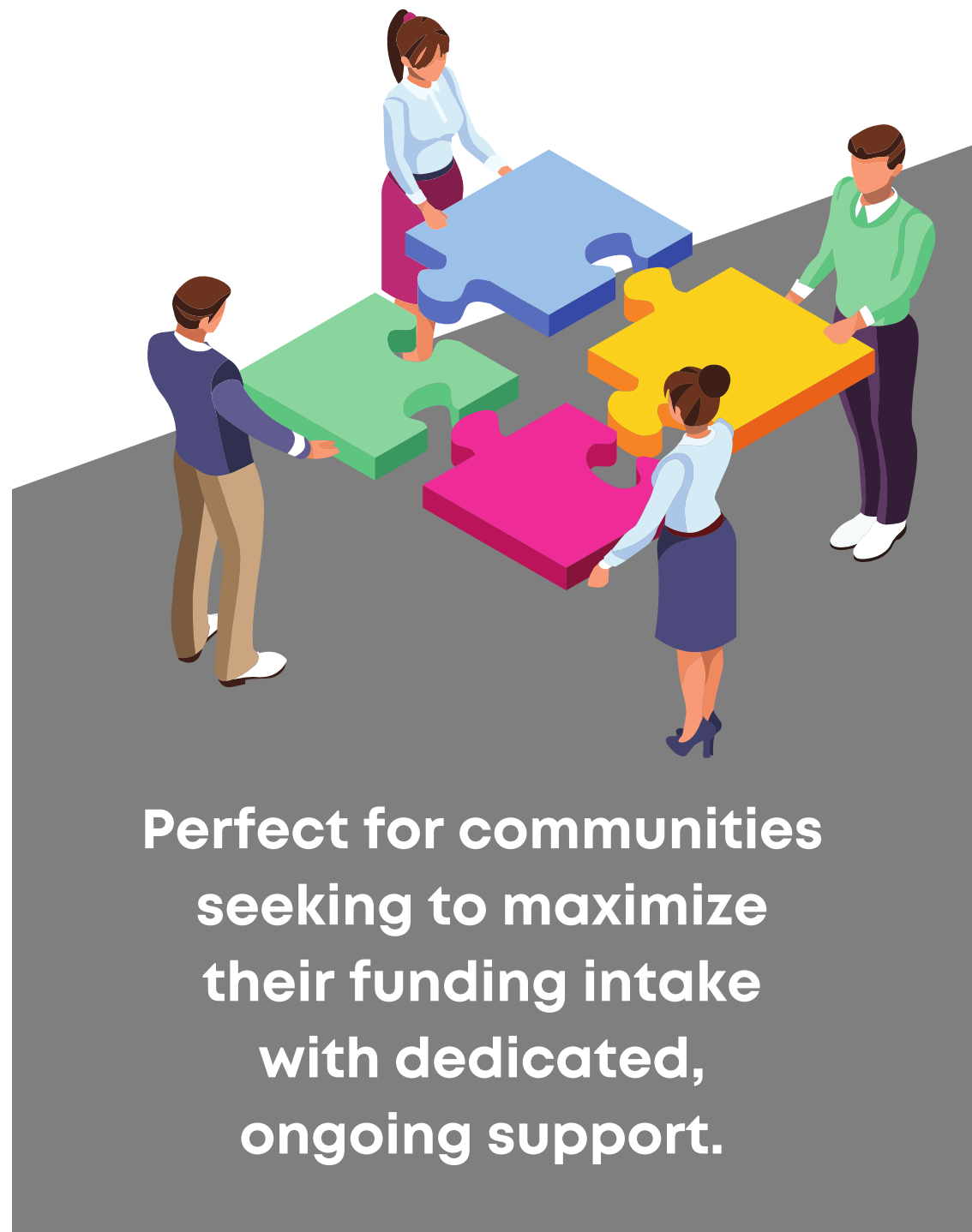
## COMMUNITY & CULTURE

Locate funding for community-building initiatives such as cultural spaces, Indigenous programming, or heritage projects.



## RECREATION

Secure funding to upgrade facilities and offer programming to support healthy and active communities.



## Premium Service Offering

# Performance Contingency

For municipalities seeking low risk, advanced strategic management support.

- Complex projects are estimated in advance and service is provided on an ongoing basis, as part of a proactive funding strategy
- Success Fee Structure - GrantMatch fees are a percentage of funding secured:
  - **10%** on the first **\$1M** in funding approved
  - **5%** beyond **\$1M**



**GrantMatch**

Government Funding Strategists

## Contact

GrantMatch Corp.

MICHELE TREMPE

**A:** 2265 Upper Middle Rd E, Oakville, ON L6H 0G5

**P:** 905-822-4474 ext.106

**W:** [ca.grantmatch.com](http://ca.grantmatch.com)

**E:** [mtrempe@grantmatch.com](mailto:mtrempe@grantmatch.com)





**Village of Carmacks**

**By-law 284-23**

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A BY-LAW OF THE VILLAGE OF CARMACKS IN THE YUKON TERRITORY TO PROVIDE FOR THE ADOPTION OF THE 2023 ANNUAL OPERATING BUDGET.

**WHEREAS** Section 238 (1) and (2) of the Municipal Act 2002, being Chapter 154 of the Revised Statutes of the Yukon and amendments thereto, requires Council to have prepared and adopted an Annual Operational Budget, and

**WHEREAS** Section 239 (1) of the Municipal Act 2002, being Chapter 154 of the Revised Statutes of the Yukon and amendments thereto, requires that no expenditure shall be made that is not provided for in the Annual Operational Budget, as adopted or amended by Council;

**WHEREAS** Section 13 (3) of the Municipal Finance and Community Grants Act 2002, being chapter 155 of the Revised Statutes of Yukon and amendments thereto, allows Council to decide allocation of the comprehensive grant required, for a specified fiscal year, to be spent on infrastructure projects and operation and maintenance expenses.

**NOW THEREFORE** the Council of the Village of Carmacks in an open meeting duly assembled enacts as follows:

1. SHORT TITLE  
This by-law shall be known as the Annual Operating Budget By-law 2023; and
2. BUDGET ATTACHED  
The Budget attached hereto as Schedule "A", and forming part of this By-law are hereby adopted.
3. COMPREHENSIVE GRANT ALLOCATION  
The allocation for the comprehensive grant for the 2022 budget shall be 98.48% for operational activities and 1.52% for capital reserves due to increased operational expenses resulting from multiple new facilities in the VoC infrastructure (Arena & Firehall). Capital Reserves to be adjusted at year end after 1 year of fiscal data regarding operational expenditures is gathered.
4. ENACTMENT  
This by-law shall come into force and effect upon the final passing thereof.

By-law 278-22 is hereby repealed.

**Read a first time this 4th day of April 2023.**

**Read a second time this 4th day of April 2023.**

**Read a third and final time this 4<sup>th</sup> day of April 2023.**

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**Lee Bodie, Mayor**

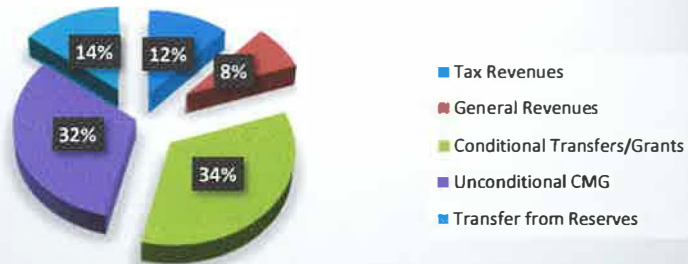
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**Matthew Cybulski, CAO**

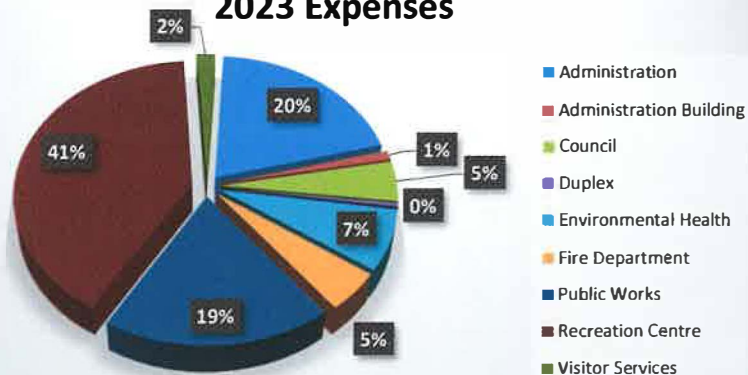
## Village of Carmacks 2023 OM Budget

Description	2023 Budget	2022 Budget	2022 Actuals
	\$	\$	\$
<b>Revenues</b>			<b>As at Nov 17, 2022 (unaudited)</b>
Tax Revenues	551,705	524,252	547,882
General Revenues	386,290	220,330	186,206
Conditional Transfers/Grants	1,624,600	3,852,507	481,126
Unconditional CMG	1,526,201	1,465,989	1,465,989
Transfer from Reserves	680,620	304,160	0
<b>Total Revenues</b>	<b>4,769,416</b>	<b>6,367,238</b>	<b>2,681,203</b>
<b>Expenditures</b>			
Administration	638,805	665,224	484,165
Administration Building	35,572	35,447	22,534
Council	153,600	167,707	95,045
Duplex	13,740	13,401	10,761
Environmental Health	232,300	228,004	169,432
Fire Department	152,654	106,137	58,934
Public Works	608,061	631,362	428,133
Recreation Centre	1,286,789	793,908	565,243
Visitor Services	57,895	109,736	35,849
<b>Total Operating</b>	<b>3,179,416</b>	<b>2,750,926</b>	<b>1,870,096</b>
<b>Capital Expenditures</b>	<b>1,590,000</b>	<b>3,616,312</b>	
Transfer to ( from)			
<b>Total Expenditures</b>	<b>4,769,416</b>	<b>6,367,238</b>	<b>1,870,096</b>

### 2023 Revenue



### 2023 Expenses





Village of Carmacks

By-law 285-23

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A BY-LAW OF THE VILLAGE OF CARMACKS IN THE YUKON TERRITORY TO AUTHORIZE THE RATES OF TAXATION IMPOSED FOR THE YEAR 2023.

**WHEREAS** Section 55(2) of the Assessment and Taxation Act, being Chapter 13 of the Revised Statutes of the Yukon 2002 and amendments thereto, requires that each taxing authority other than the Commissioner in Executive Council shall, by by-law made on or before April 15 in each year, levy taxes in accordance with this Act upon all taxable real property that is within its jurisdiction; and

**WHEREAS** the rates hereinafter set out are deemed necessary to provide the revenue amounts required for the estimated expenditures of the Village;

**NOW THEREFORE**, by virtue of the authority conferred upon it by Section 246 of the Municipal Act, being Chapter 154 of the Revised Statutes of the Yukon 2002 and amendments thereto, the Council of the Village of Carmacks enacts as follows:

1. there shall be a general tax rate for the year 2023 of one decimal five percent (1.5%) levied upon all taxable properties; and
2. there shall be a minimum tax rate of two hundred fifty dollars (\$250) applied to all properties described above, when the percent rate applied will result in an amount less than or equal to the minimum tax.

This by-law shall come into force and effect upon the final passing thereof.

By-law 280-22 is hereby repealed.

Read a first time this

Read a second time this

Read a third time and finally passed this

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Lee Bodie, Mayor

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Matthew Cybulski, CAO



Village of Carmacks

By-law 286-23

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A BY-LAW OF THE VILLAGE OF CARMACKS IN THE YUKON TERRITORY TO PROVIDE FOR THE ADOPTION OF THE ANNUAL CAPITAL EXPENDITURE PROGRAM FOR THE THREE-YEAR PERIOD COMMENCING IN THE YEAR 2023.

**WHEREAS** Section 238(2) of the Municipal Act, being Chapter 154 of the Revised Statutes of the Yukon 2002 and amendments thereto, requires Council to have prepared the annual capital budget for the current year and the Capital Expenditure Program for the next three financial years;

**WHEREAS** Section 13 (3) of the Municipal Finance and Community Grants Act 2002, being chapter 155 of the Revised Statutes of Yukon and amendments thereto, allows Council to decide allocation of the comprehensive grant required, for a specified fiscal year, to be spent on infrastructure projects and operation and maintenance expenses.

**NOW THEREFORE** the Council of the Village of Carmacks in an open meeting duly assembled enacts as follows:

1. SHORT TITLE

This by-law shall be known as the 2023 Capital Expenditure Program By-law; and

2. BUDGET ATTACHED

The budget attached hereto as Schedule "A", and forming part of this by-law in the total amount, showing estimates of the expenditure of funds for Capital Projects for each year of the program commencing in 2023 are hereby adopted; and

3. COMPREHENSIVE GRANT ALLOCATION

The allocation for the comprehensive grant for the 2023 budget shall be 98.48% for operational activities and 1.52% for capital reserves; and

4. ENACTMENT

This by-law shall come into force and effect upon the final passing thereof.

By-law 279-21 is hereby repealed.

Read a first time this 12<sup>th</sup> day of April 2023.

Read a second time this 12<sup>th</sup> day of April 2023.

Read a third time and finally passed this ?<sup>th</sup> day of April 2023.

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Lee Bodie, Mayor

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Matthew Cybulski, CAO

**Village of Carmacks Three Year Capital Plan 2022-2024**

<b>Department</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>
Administration	\$ 15,000	\$ 10,000	\$ 25,000
Administration Building	\$ 493,250	\$ -	\$ 125,000
Duplex	\$ 4,500	\$ 75,000	\$ 25,000
Environmental Health	\$ 1,109,841	\$ 50,000	\$ 130,000
Protective Services	\$ 130,000	\$ 550,000	\$ 200,000
Public Works	\$ 320,000	\$ 50,000	\$ 400,000
Parks	\$ 1,016,666	\$ 725,000	\$ 530,000
Recreation Centre	\$ 477,056	\$ 55,000	\$ 200,000
Visitor Services	\$ 50,000	\$ 75,000	\$ 325,000
<b>Total</b>	<b>\$ 3,616,313</b>	<b>\$ 1,590,000</b>	<b>\$ 1,960,000</b>

Major Capital Budget Plan Scope of Work:

- Vehicle Replacement: The VoC Recreation and Public Works' Departments will be exploring the replacement of 1 department vehicle respectively (VoC - Recreation is proposing the purchase of an electric vehicle through YTG Zero Emission Pilot Project & PW will be exploring the purchase of a small Garbage Truck & Grader Machinery through the YTG ZEPP project and GrantMatch Federal & Territorial funding streams.
  
- Tourism: Exploration of relocating the VIC to the Carmacks Recreation Complex with the addition of a semi-mobile modular unit, boardwalk extension linking the existing boardwalk with the new VIC, and an aquatic splash pad facility with associated picnic area and dog park.
  
- Recreation Center& Parks: Capital funded projects through various territorial and federal funding partners to include the restoration of the Aquatic Facility, purchase of equipment required for the grand opening of the Carmacks Recreation Complex Arena, and purchase of lobby furniture for the CRC.
  
- Public Works: Stormwater system rehabilitation is a priority of this capital plan and exploration of vehicle upgrades to include a Grader & Fire Truck, and PW Shop clean-up & Reorg.